



Negotiation Game

Team assignment

Instructions

1. After the starting signal you can open your envelope.
2. Your team assignment is to produce the five objects listed below. You can only use the materials handed out to you by your trainer. Your materials are different from the materials of the other teams, but the assignment is the same for all teams. After the signal you can negotiate with members of other teams in order to use their materials. You **CANNOT** use other materials (such as you own pencils) that were not handed out by the trainer. Nor is this envelope part of the game.
3. The assignment is a contest: the first team that completes the assignment correctly is the winner.
4. Don't start with the assignment until the trainer has given the signal to open the envelope.

Produce the following objects:

1. A paper chain existing of four shackles all of a different colour.
2. A 10 x 8 cm rectangle existing of two colours.
3. A triangle of white paper with an 8 cm base and 8 cm height.
4. A 13 cm long tube of yellow paper, with two closed ends of different colours.
5. Four 2,5 x 2,5 cm squares drawn with pencil on a square 15 x 15 cm red paper card.

note: these sizes should be exactly right and can't be estimated!