



## Widening horizons funnel

Nearby	Still close	A little further	Away from research	Anything goes
			Legal or patents	Any 'graduate level' job - Accounting - Law - Marketing - Production - Admin
		Government lab	Teaching schools / colleges	Personnel
	Research fellow	Museum / gallery	Scientific / public policy advisor	Private sector
	Technical support	Research Institute	Government 'desk researcher'	Not-for-profit sector
Research staff – new contract	Lecturer	Research Council, Charity, private company	Publishing	Self-employment
	Administrator	Small or medium enterprise, Research and Development	Research Councils	Small or medium enterprise
	Entrepreneur	Consultancy firm or Independent consultant	Clinical advisor	Large organisation
		Your own 'spin-off' business	Pharmaceuticals	Service sector
			Production manager	Manufacturing
			Technical sales / marketing	Government
			Consultancy	Start your own business
Narrow horizon - known and safe but secure	A little wider – but still university based	Still research but transferring research skills to another setting	Using knowledge and understanding but not research	Using transferable skills rather than specific knowledge

